

UCB Investment Limited is Hiring!

📌 Position: Relationship Manager – Portfolio Management Division (PMD)

📄 Refer to the details below for the full job description.

📅 Application Deadline: 10 August, 2026

📧 Apply at: career@ucbil.com.bd



Job Announcement

Job Post: Relationship Manager – Portfolio Management Division (PMD)

UCB Investment Limited, a leading investment bank in Bangladesh recognized for its excellence in investment banking, is seeking a dynamic and results-driven Relationship Manager (RM) to join its Portfolio Management Division (PMD).

The selected candidate will play a key role in supporting business growth, strengthening client relationships, and enhancing client engagement within the Portfolio Management team.

Key Responsibilities:

- Develop and maintain strong relationships with High Net Worth Individuals (HNWIs) and institutional clients under the Portfolio Management Division (PMD).
- Identify and acquire new clients to support Assets Under Management (AUM) growth targets.
- Provide regular portfolio updates and ensure proactive client engagement to maintain high satisfaction levels.
- Coordinate effectively between clients, Portfolio Managers, Operations, and other internal teams to ensure smooth service delivery.
- Present portfolio strategies, market outlook, and product offerings to prospective and existing clients.
- Develop client acquisition strategies and contribute to achieving AUM and margin loan portfolio growth targets.
- Support business development initiatives and contribute to achieving revenue and growth objectives of the division.
- Ensure compliance with BSEC regulations and internal policies in all client dealings and documentation.

Qualifications & Skills:

- A graduate degree in Finance, Accounting, Economics, Business Administration, or a related discipline from a reputed university is required. A Master's degree or relevant professional certification will be considered an added advantage.
- 2–4 years of experience in relationship management, sales, or client servicing within capital markets or financial services.
- Strong understanding of portfolio management products, capital market dynamics and technical analysis.
- Proven ability to acquire and manage HNWI and institutional clients.
- Excellent communication and interpersonal skills with high ethical standards and professional integrity.
- Knowledge of BSEC and PMD-related regulations will be an added advantage.
- Proficiency in MS Office (Excel, Word, PowerPoint) and familiarity with OMS software.

Application Process:

If you meet these qualifications and are eager to join our dynamic team, please send your CV to career@ucbil.com.bd on/before February 28, 2026.

Address:

Bulus Center (17th floor), Road: 34, Plot: CWS- (A)-1,
Gulshan Avenue, Dhaka-1212.

Contact:

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